



Clean Air Solutions



# Get your time back and stop wasting money

Schedule preventative maintenance service based on equipment needs, not because the air filters need replacing. Advanced technology in modern cars have extended oil change frequency two, three, even four times longer than before. Camfil advanced air filtration technology extends changeouts also; two, three, even four times longer.

## **Advancements in Air Filtration Technology**

Camfil sets the industry standard through cutting-edge innovation, rigorous quality control, and world-class manufacturing excellence. By engineering air filters to sustain their rated efficiency throughout their entire service life, Camfil's filters outlast competitors and reduce energy consumption more effectively than any other filter. And that's guaranteed.

## **Camfil Has the Right Filter for Your Equipment**

Camfil's nationwide network of stocking warehouses and qualified technicians can identify the filter that delivers the level of air quality required for your facility at the lowest total cost of ownership.

## Why Choose Camfil for Air Filters and Changeout Services?

## **Optimize Labor Allocation**

Camfil's longer-lasting filters extend air filter changeout intervals, enabling efficient reallocation of labor hours to other critical tasks.

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## **Flexible Scheduling**

Filters with a longer service life allow you to schedule changeouts at convenient times, avoiding harsh weather that increases the risk of accidents or delays.

## **Expert Filtration & Compliance Support**

As a global leader in all facets of air filtration, Camfil has the right product to ensure you achieve regulatory or organizational goals. Our service capabilities cover both HVAC and dust collection equipment.

## **Performance Validation**

Camfil air filtration experts provide on-site performance validation to guarantee filters perform as expected.

## **Our Promise:**

What's on the box, is in the box.



## Initial Survey & Documentation

 Camfil will conduct an initial survey of your facility and compile a comprehensive list of equipment and filters.

#### Issue Identification & Discussion

 All issues that require immediate attention will be documented and discussed.

## **Recommendations for Improvement**

 Any recommendations to enhance air quality and reduce the total cost of ownership will align with your organization's nonnegotiable requirements.

## **Standard Procedure for Filter Changeouts**

When performing a filter changeout, our technicians follow a standard work procedure that includes:

## **Pre-Visit Preparation**

- Confirm the appointment one day in advance.
- Stage filters and equipment at the local Camfil warehouse.

## **On-Site Process**

- Check in with the customer's designated contact upon arrival.
- Access the equipment safely while minimizing disruptions.
- Retrieve new filters from the service vehicle and stage them for installation.
- If necessary, coordinate with the contact to turn off equipment during the process.
- Remove old filters and package them for disposal.
- Conduct a visual inspection of frames and gaskets, making repairs as needed.
- Install new filters, ensuring correct airflow direction and vertical pleat orientation.
- Record the installation date on the filter(s) or unit doors.

#### Final Ster

- Thoroughly clean the work area.
- Load old filters into the service vehicle.
- Review the completed work with the designated contact and obtain a signature confirming completion.

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Example of expected cost savings when converting to the Camfil 30/30® Dual 9 with a 12-month service life versus typical MERV 8 filter with a quarterly changeout cycle

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	3-Month Filter Changed Four Times Per Year	12-Month Filter
Number of filters:	125	125
Annual filter cost:	\$3,000	\$2,500
Annual labor cost:	\$2,500	\$1,250
Annual disposal cost:	\$500	\$125
Total changeout cost:	\$6,000	\$3,875
Monthly:	\$500	\$322
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Your Air is Our Business

## Camfil - a global leader in air filters and clean air solutions.

For more than half a century, Camfil has been helping people breathe cleaner air. As a leading manufacturer of premium clean air solutions, we provide commercial and industrial systems for air filtration and air pollution control that improve worker and equipment productivity, minimize energy use, and benefit human health and the environment.

We firmly believe that the best solutions for our customers are the best solutions for our planet, too. That's why every step of the way, from design to delivery and across the product life cycle, we consider the impact of what we do on people and on the world around us. Through a fresh approach to problem-solving, innovative design, precise process control and a strong customer focus we aim to conserve more, use less and find better ways, so we can all breathe easier.

The Camfil Group is headquartered in Stockholm, Sweden, and has 29 manufacturing sites, six R&D centers, local sales offices in 35+ countries, and 5,700 employees and growing. We proudly serve and support customers in a wide variety of industries and communities across the world.

To discover how Camfil USA can help you to protect people, processes, and the environment, visit us at www.camfil.us.











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